

CELEBRITY WILLS AND TRUSTS! TM©2007

LEGAL & FINANCIAL HEALTH CHECK-UP! TM© 2007

Which Is Right For You? The 'Will' or The 'Living Trust'?
Elvis Lost 70%! Marilyn Lost Over 55%! John D. Lost Over 63%!
How Much Will Anna Nicole Smith's Estate Lose To Probate?

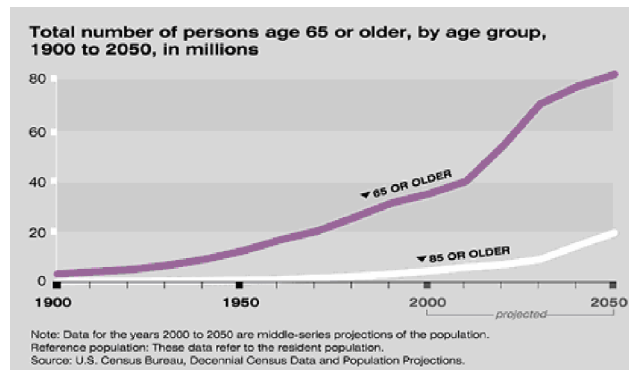
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75% Are Not Prepared For Retirement, Disability Or Death!

Seventy-five (75%) of our retirement aged population is not prepared for Retirement, Disability or Death! Are you or your parents prepared for retirement? Are you or your parents prepared for disability or death? Unfortunately, most people are ill-prepared and not equipped to deal with such inevitabilities. [Nationwide Financial]

There are 77 million Baby Boomers marching toward the retirement gates. The year 2005 the population as a group entered retirement age significantly, but in 2010 the retirement population goes off the demographic chart. Some estimate, that the size of the older population is projected to double over the next 30 years, growing to 70 million by 2030. Projections by the U.S. Census Bureau predict that the population



age 85 and older will grow by 33% between 2000 and 2010. Between 2000 and 2050 it is expected to grow by 475% from 4 million to 19 million by 2050. The population age 85 and older is currently the fastest growing segment of the older population. The size of this age group is especially important for the future of our health care system, because these individuals tend to be in poorer health and require more services than the younger old. Attention to health care is a must for this segment of our population for a successful retirement. Attention your legal and financial care is equally important.

We all know, someday, we will “take care of business” and get a WILL or a LIVING TRUST. We just keep putting it off, and off. Who really wants to think about death and taxes anyway? Well, today I’ll make it fun! Let’s not talk about you, let’s talk about Celebrity Wills and Trusts!

Problems and Solutions to Legal & Financial Health

A *Living Trust* is an estate planning tool much like a *Will*, but with *distinct advantages!* Yester-year, the norm was the WILL. Today, the norm is the LIVING TRUST, and for good reason. The WILL by definition must be probated in court. This by definition will cost time and money. Whether a probate attorney says it will only cost 2%, or a Living Trust attorney says it will cost 3-10%, the truth is it will cost time and money to go through probate. The exact numbers are different for each case. Let’s examine what we mean by “cost”. Cost in this context means a percentage of the gross value of your all of your property (or estate). So a \$5,000,000 gross estate at let’s say, 5%, might cost some \$250,000 (or \$400,000 at 8%). Who has to pay that amount? The estate must come up with that money, or it can be forced to sell property, to do so. That’s the point. Who wants to pay or lose any property, if it is avoidable?

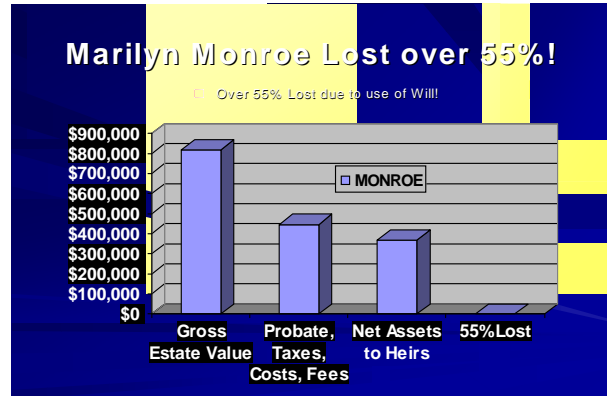
The Living Trust is the most commonly used device to avoid probate, and its costs, fees, and delays. There are other techniques used to avoid probate, but those are often flawed for other reasons. Otherwise, the Will can do most everything a Trust can do, but avoid Probate!

Let's Look At Some Examples Of *Poor Planning* With Use Of "The Will":

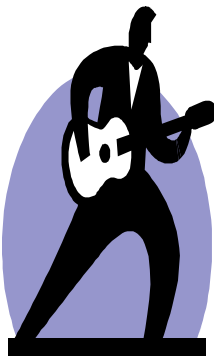
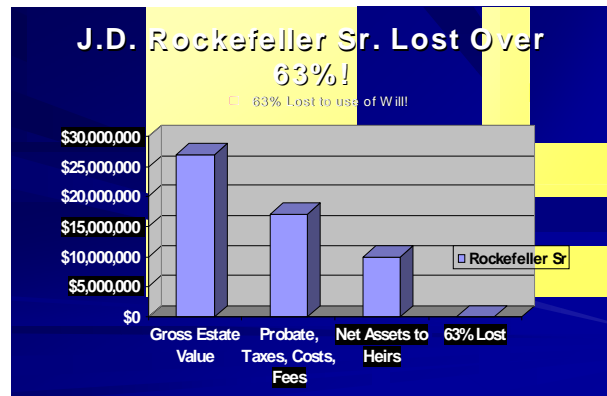


reduced to just \$370,000 after her death.

Marilyn Monroe lost over 55% of her estate to probate, costs and taxes. Her \$818,000 estate was

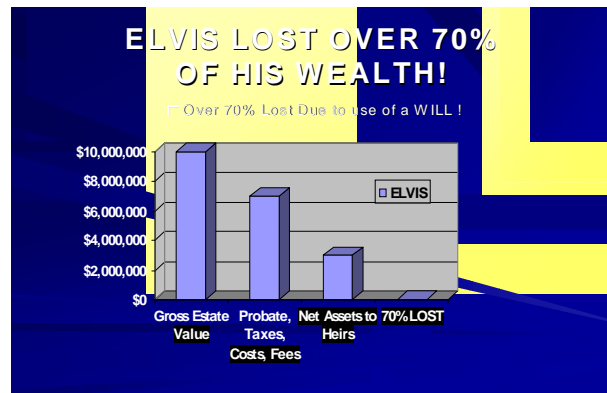


John D. Rockefeller Sr. lost over 63% of his estate to probate, fees and taxes. He had an estate worth some \$27 million, but his heirs were left with less than \$10 million!



Elvis Presley Lost Over 70% Of His Estate!

When **Elvis Presley** died, he left an estate of more than \$10 million, but by the time his heirs had finished with probate, costs, fees and taxes, there was less than \$3 million left. He lost over 70% of his wealth! If it wasn't for the fact that the public went Elvis crazy after his death, his daughter, Lisa Marie Presley, at 25, would not have taken



control over the estate in 1993 earning some \$100,000,000. But at least, Elvis had the foresight to draft a “Trust in the Will”. This allowed Lisa Marie to take over an empire previously bound under the protections of a trust. However, had Elvis used a “Trust” with “Pour-Over Wills”, not a “Trust in a Will”, Lisa Marie would have taken control of another \$7,000,000, plus its income – which was lost to probate, costs, fees and taxes. So we learn that back in 1977, Elvis could have used a *Living Trust with Pour-Over-Wills*, and other devices to protect the estate from probate, costs and taxes; not simply a Will (or a “Trust in a Will”). He could have also used other devices to protect against excessive taxes and asset protection risks.



“Anna Nicole Smith” (Vickie Lynn Marshall) / Marilyn Monroe

Revisited! How much will Anna Nicole Smith’s estate lose to probate fees and costs? There is no doubt about the loss of privacy. Her “WILL”

now presented to the judge (on Feb. 16, 2007) in Florida has been entered into the court public record for the world to see. Now the litigation begins! Why didn’t she use a PRIVATE LIVING TRUST? Why don’t we learn? Is it because the lawyers will make more money now fighting out issues that could have been ‘pre-resolved’ in a living trust.

A Note About The “Will” & “Planned Probate!” Yes, I know, the WILL can sometimes be a good thing – in very limited “planned” situations! Sometimes, we want to start the short statute of limitations for lawsuits with respect to creditors. But certainly, we would not want to expose the bulk of your wealth in probate! Moreover, there are numerous other devices available to protect your assets, without the cost and delay of using probate!

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